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EXPERIENCE

1998 – PRESENT

CONSULTANT/ analyst abh consulting

New York, New York

- Provide contractual high-level research on North American & Australian freight transportation to hedge fund, institutional (buy and sell side) and private equity client base
- Congressional expert and railroad expert witness testimony, significant public speaking business
- Consultant to American Association of Railroads, ASLRRA, AREMA Railway Interchange & individual carriers on strategy and investor relations.
- Advised AAR effort to develop Steelroads.com
- Played major role in rail e-procurement effort for Rail1.com and Railmarketplace.
- Due diligence and other analysis work for Cerberus, TD Securities, Lightyear, Brera, Greenbrier Equity, Fortress, BankBoston, Ionian Ventures, Oliver Wyman/Mercer Management, Arzoon, DE Shaw, Jeffries, IFM, others.
- Serve or served on Advisory Boards of Axion, CIH Capital Partners, 3Plex, iLink Global, Drayco, Otto Law Group Saratoga Capital Partners, OTNA
- Research Partnership with PLG Consulting
- Institutional equity partnership with CV Securities
- Co-Founder of “**RailTrends**”, annual railway finance conference

1995-1998

NATWEST MARKETS

New York, New York

Vice President

Surface Transportation Research

Wall Street Journal Analysts All Star Poll, Number Two (1995, 1998)

1988-1994

PAINWEBBER INCORPORATED

New York, New York

First Vice President

Security Analyst, Surface Transportation

Institutional Investor All Star (Four years in top three Institutional Investor All Star “team”)

Wall Street Journal Analysts All Star Poll, Number Two

Greenwich Poll, Number One

1985-1988

ARGUS RESEARCH CORPORATION

New York, New York

Security Analyst

Surface and Air Transportation

1985-1985

PAINWEBBER INCORPORATED

New York, New York

Consulting Analyst

Operations Planning Group

1984-1985

SALOMON BROTHERS INCORPORATED

New York, New York

Information Analyst

Analyzed the Chemical Industry as a member of the Equity Research Department.

1983-1984

MCKINSEY & COMPANY, INCORPORATED

New York, New York

Analyst

Performed detailed research on the Banking Industry for the Financial Institutions Group of the New York based management-consulting firm.

EDUCATION

1978-1982

AB HARVARD COLLEGE

Cambridge, Massachusetts

American History – Cum Laude

Granted Sophomore Status and completed degree requirements in three years.

Thesis Magna Cum Laude

Baseball

ASSOCIATIONS AND OTHER RELATED SKILLS

Past President, Motor Carrier Analysts Association

Member – Intermodal Association of North America

Member – AIMR Review Committee, Railroads

Member, AIPRO

Columnist, Progressive Railroading

Congressional Expert Testimony (April 1998, December 2007, January 2008)

Chairman, conferences on “RailTrends 2004 -2008” (and continuing), "Railroads and Ecommerce", "E-Freight" and Railroad Finance.